

Need a Strategic Partner in Berlin?

Here are 5 questions you should ask a Destination Management Company and 5 answers that will point you toward CAMONSITE.

1. **What does customer service mean to you?**

Everyone defines customer service differently. For some people, it means taking care of you. For others, it means taking care of your customers. It doesn't matter how you define it. With CAMONSITE, THEIR goal is YOUR goal. You can feel confident that all the little details are being handled and that YOU don't need to worry about YOUR customers.

2. **How often do you provide status updates?**

You might be extremely busy and don't have time for updates OR you might need real-time updates for your management. It doesn't matter when or how often you need them. With CAMONSITE, you get a status update as frequently or infrequently as YOU like. THEIR business is YOUR business.

3. **What happens if my budget goes down?**

Budgets are not always within our own control. Things happen. And when budgets go down in the middle of planning an event, YOU are expected to provide the same quality event at a lower budget. CAMONSITE is committed to finding creative solutions to ensure the experience is always great for YOUR attendees. THEIR budget is YOUR budget.

4. **How do you handle last minute changes?**

Executives can sometimes change their mind or veto options with little warning. That means YOU are under pressure to create new options and still ensure a successful program. CAMONSITE is fast and flexible and they excel when things change. THEIR challenge is YOUR challenge.

5. **How well do you know the local market?** Some destination management companies know the upscale part of town where things cost a lot more. Some know the creative part of town where things cost a little less. CAMONSITE knows EVERY part of town. They can accommodate all your requests no matter how big or small. THEIR success is YOUR success.



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